

Introduction

Bennett Bankobeza (MBA)

Senior Relationship Manager and
Head of Institutional Banking

CRDB Bank Limited

Dar es salaam - Tanzania

Introduction cont...

- ❖ CRDB Bank Assets USD 898 Million in 2006
- ❖ Customer Deposit USD 791.5 Million
- ❖ Loan Portfolio USD 405 Million
- ❖ Net Income after tax USD 27.5 Million
- ❖ Operates 38 Branches, 53 ATMs and 500 POS in 21 regions in Tanzania.

Introduction cont...

- ✓ The ATMs and POS accepts all VISA Cards from all over the World
- ✓ The POS are placed in hotels, Supermarkets and Shops
- ✓ International and Local delegates of the Seminar can access POS services at Ngurdoto and Impala Hotels
- ✓ ATM services are provided at Three points in Arusha Town, along Sokoine Road.

Bank's Support to Infrastructure Development

- Support to Workshops and Seminars on Infrastructure Development
- Special arrangement with Contractors Registration Board for:
 - Bid Guarantees
 - Performing Guarantees
- Loans to contractors USD 5 Mn -2006
 - Equipment Financing up to Three Years.

Bank's Support to Infrastructure Development cont...

- Letters of Credit for import of equipment
- Overdraft Facilities to contractors
- The Bank faces a challenge of lack of collaterals from borrowing contractors to supplement the purchased equipment which are taken by the Bank as collaterals.

Collection and Disbursement of Road Funds

- CRDB Bank collects fuel levy which goes to Road Fund Board through TRA (Tanzania Revenue Authority)
- CRDB Bank works closely with Road Fund Board, TANROADS and TASAF to disburse funds to the Road Projects

Welcome to Tanzania

CRDB Bank takes care of you

Thank you